# itoc Giving Days 101

January 2025



### About OCCF's Collaborative Giving Days

OCCF's Collaborative Giving Days use an online giving model to match local donors to Orange County nonprofits with shared missions – from homelessness and workforce development to preserving ecosystems and supporting our neighbors with disabilities – to create momentum on a single shared day and leverage combined outreach efforts.

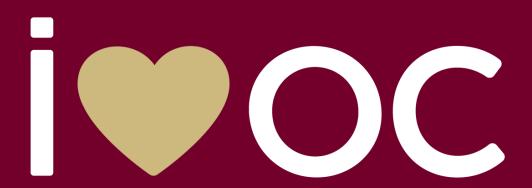


### About OCCF's Collaborative Giving Days

OCCF's Collaborative Giving Days are an opportunity for nonprofits impacting Orange County for good to raise awareness through a collective online campaign around areas of need in the community.

Participating nonprofits will have an opportunity over the three-months leading up to their Giving Day to grow in their online campaigning skills through training, peer support, and tools provided.





Thank You to Our Partners!









## 2025 Collaborative Giving Days





















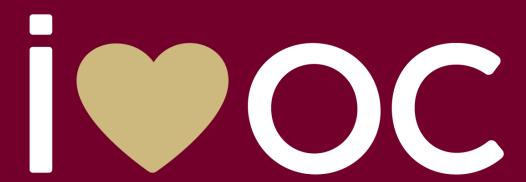


# Introducing...

# scan to learn more







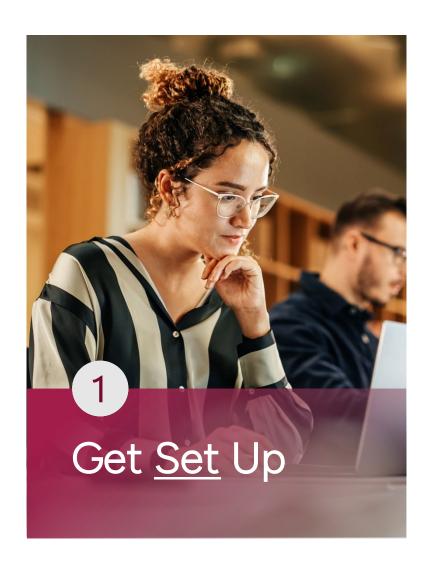
Interested in Joining?

# scan to join a day

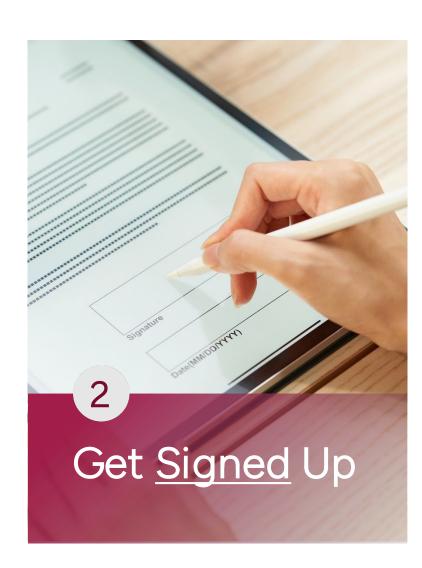




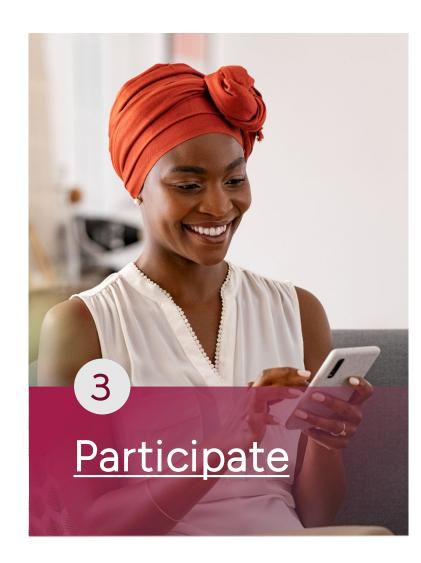
## Steps to Take



- Approved Nonprofit Central Profile
- Submit Interest Form



- Submit Signed Annual Agreement
  Form
- Fill out information on NPO
  Worksheet



- Register on the Honeycommb App
- Respond to Posts and Emails within
  48 hours

# Bonterra / Nonprofit Central (NPC)



## Getting Started

#### OC Nonprofit Central:

- Allows organizations to create a unique fundraising campaign
- Highlight the campaign on your own NPC profile page
- Create custom text, donation levels, P2P fundraisers just like for Giving Day
- Unique link for marketing and social media



Without an NPC profile, you will be unable to have a donate page to receive donations during the Giving Day.



# Community in Conversation App





Orange County Community Foundation

## Our App

- The OCCF Community in Conversation app is a dynamic platform developed to enhance community connections and foster meaningful conversations.
- Why Join?
  - Centralized communications
  - Connect to your Giving Day Collaborative
  - Get direction from your Steering Committee
  - Share strategies and success
  - o Ask for help
  - o And more!



# P2P/Matching Overview



# Steps for Online Campaign



#### Set Goals

#### Examples:

- Monetary Amount
- Donor Amount
- New Donors
- Repeat Donors
- Recurring Donors
- Board Engagement
- P2P Engagement
- Volunteer Engagement
- Social Media Engagement



#### Build Your Team

#### Your Team:

- Engage board, leadership, staff and volunteers
- Recruit and train Peer to Peer Fundraisers
- Secure a Match

#### Giving Days Support System:

- OCCF Planning and Training Partner
- Bonterra (aka GiveGab) Technology Partner
- Reveille Marketing Partner
- Steering Committee Chair Nonprofit Lead
- Steering Committee Supporting Nonprofits
- Participating Nonprofits



#### Get a Match!

#### Examples:

- 1:1 Match: Each time an eligible gift is made, a corresponding offline gift is added to your totals
- Challenge: When a threshold or goal is met, the whole pledged donation amount will be added to your totals

## Importance of a Match

Matching Gifts: pledged donations from generous donors that enhance the Giving Day experience.

#### Types of matches:

- 1:1 Match: Each time an eligible gift is made, a corresponding offline gift is added to your totals
- Challenge: When a threshold or goal is met, the whole pledged donation amount will be added to your totals



Organizations with matching funds raise on average 7.5x more than organizations without a match.



## Importance of Peer to Peer (P2P) Fundraising

- P2P increases visibility and reach to audiences outside your core supporters
- People like to support causes their friends are passionate about
- New Donors = Stewardship Opportunities



Organizations that used P2P fundraising for their giving day raised 3.6x more on average!



# scan to learn more



# Panelists

Orange County Community Foundation



Orange County Community Foundation

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