

UNLEASHING THE POWER OF PHILANTHROPY

ANNUAL REPORT **2017**



Since 1989, the Orange County Community Foundation has been dedicated to unleashing the power of philanthropy. We have operated at the intersection of passion and purpose by identifying community needs, fulfilling philanthropic visions, and collaborating with strong and capable partners.

Together, we've grown the good in Orange County and beyond, driven by our mission of the past 17 years: to encourage, support and facilitate philanthropy in Orange County.

But as the aspirations and accomplishments of the communities we serve have transformed our work, we were inspired to craft a new mission that captures the promise and potential of our evolving role in Orange County:

OUR MISSION: WE INSPIRE A PASSION FOR LIFELONG PHILANTHROPY, FAITHFULLY **STEWARD** THE INTENTIONS OF OUR DONORS AND **CATALYZE SUSTAINABLE** COMMUNITY IMPACT.

This is a declaration of the responsibility we are honored to carry on behalf of our community. It's a rallying cry for action each and every day. It's a promise we pledge to uphold - and an invitation for you to join us in not only wanting a better future for Orange County, but also working together to create it.



Operating at the center of Orange County's philanthropic landscape, OCCF not only fuels the progress of local nonprofits and the meaningful engagement of donors, but helps pioneer solutions for some of our region's greatest challenges.

With growth, comes insight. Earlier this year, we concluded that we needed new language to describe the heart of what OCCF represents to our donors, our nonprofit partners and the Orange County community. So we began a collaborative process to articulate a new mission statement, and we're delighted to share what it means to us and how it will guide our work going forward.

We inspire a passion for lifelong philanthropy

Leaving a legacy takes a lifetime of commitment, OCCF helps our donors cultivate an enduring passion for philanthropy that engages families across generations, geographies and causes of the heart.

We faithfully steward the intentions of our donors

Donors are savvier than ever and set the bar high for philanthropic impact. OCCF is an experienced and innovative partner to drive philanthropic impact in the near term, and ensure diligent stewardship and oversight in perpetuity.

We catalyze sustainable community impact

Our role - at the intersection of philanthropic investment and community need - puts us on the front lines, amassing firsthand knowledge of best practices, emerging issues and promising solutions. We channel this expertise into meaningful action and sustainable impact now and for generations to come.

It remains our greatest joy and privilege to serve the dynamic, inspiring and action-packed philanthropic community of Orange County. You are, and always will be, our heroes.



Doug Holte | Chairman



Shelley M. Hoss | President







Reshma Block

Finance Chair

Compass Consulting

Doug Holte

Chairman







Vicki Booth Past Chair **Ueberroth Family** Foundation





Bedolfe Marisla Foundation

Herbert



Daniel Bolar Bolar Hirsch &



DeAnna Colglazier Strategist



Rachid Chamtieh Deloitte & Touche



Greg Palmer GPalmer & Associates

Paul Kagoo

Corporation

Dr. Alberto

Anoosheh

Oskouian

Ship & Shore

Environmental, Inc.

UC Irvine School of

Manetta

Medicine

GIRLS INC.





Manuel Gómez, Ph.D. University of



Susanna Vakili Marriage and Family Therapist

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PASSION IGNITES POWER **MEET OUR SUPER HEROES**

Every day in our personal and professional lives, we each contribute something unique – skills and characteristics so intrinsic that they define us – our own special "superpower" that drives our impact and deepens our relationships. We see these super strengths at OCCF, too. Our Board of Governors leads us in unleashing the power of philanthropy. Learn how they see their skills at work in pursuing our mission.



INSPIRATION ;,

Compassion DR. ALBERTO MANETTA

JUDGEMENT MICHAEL BERCHTOLD

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ETERMINATION

Perception 77 RCOnnection

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Passion ;







OCEAN INSTITUTE

FINANCIAL SNAPSHOT

2017 BY THE NUMBERS (IN MILLIONS)



PHILANTHROPY INACTION

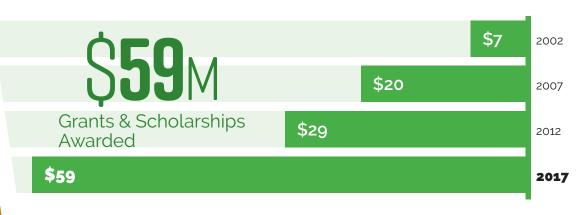
STRATEGIC ADVISORS

Dick Allen Don Beall Paul Heeschen Julie Hill Mike Mussallem Bill Podlich Bill Thompson

ADVISORY BOARD

Marcia Adler Dick Allen Sam Anderson Hyla Bertea Janet Colclaser Jeff Dankberg **Robert Grant** Kelly Hallman Lee Hancock Paul Heeschen Julie Hill Robert Ihrke, Esq. Timothy J. Kay Joann Leatherby Paul Marx Thomas Nielsen Bill Podlich David Seigle Elizabeth Stahr **Ginny Ueberroth** Socorro Vasquez Carol Wilken





A QUARTER OF A BILLION \$ IN GRANTING **OVER PAST 5 YEARS**

CENTER FOR ENGAGED PHILANTHROPY

How does OCCF inspire donors on their philanthropic journey? By channeling the vibrant, innovative and entrepreneurial drive at the heart of Orange County.

Launched in July 2016, OCCF's Center for Engaged Philanthropy empowers donors to forge their own paths with the same creativity and individuality that defines their lives. It's the first-of-its-kind resource in Orange County to offer customized services designed to unlock the philanthropic potential of individuals, families and private foundations.

The Center helps donors with the desire to affect sustainable change expand their awareness of giving

options. It's where families translate philanthropic passions into multigenerational engagements for good. It's also how local foundations can leverage their efforts to engage in local issues or create national – even international – impact. Through the Center, individuals, families and foundations tap into their power by leveraging the financial expertise, community knowledge and grantmaking mastery of our dedicated team of committed professionals.

Together, we bring philanthropic dreams to life.



"When it came time to move from passion to action in finding a cure for a rare fatal lung disorder that had affected our family, we choose OCCF as our philanthropic partner. OCCF frees us up to focus on the impact we can make through our philanthropy and gives us the guidance to make sure our objectives are achieved. With OCCF, I know our family's philanthropy is directed in the way we want it to go."

David Steffy



OUR SERVICES



PRIVATE FOUNDATION SERVICES

Concierge services to facilitate family meetings, help fulfill annual payout requirements, reduce administrative burdens and leverage the Center's learning networks.



RESEARCH

Timely and in-depth analysis on issues and trends in fields of interest and specified nonprofits.



GRANT PROGRAM MANAGEMENT

Creation of grant programs and initiatives. Guidance on selections and award amounts. Management of grant awards.



STRATEGIC GIVING PLANNING

Development of a customized giving plan and mission statement to meet family philanthropic objectives, including involvement of children and grandchildren.



DUE DILIGENCE

Personal consultation and site visits to ensure effectiveness and impact of prospective grantees.



MONITORING & REPORTING

Impact analysis of grant awards and reporting on grantee outcomes and use of funds.

LEARN. SHARE. GROW.

One of the Center's learning networks could be just what you're looking for!

FAMILY FOUNDATION ALLIANCE

The Family Foundation Alliance is a network of local family foundations committed to learning and sharing together to maximize their philanthropic impact. Family philanthropy is a rewarding experience, but it can also be challenging. The Family Foundation Alliance offers resources and support through connections with local foundation peers as well as foundation and nonprofit experts.

IMPACT PHILANTHROPY

The Impact Philanthropy group was created by professionals and emerging leaders in Orange County seeking new approaches to affect social impact. Each year members have the opportunity to participate in a collaborative grantmaking program with the focus determined by the group. Contributions to the granting pool are matched by OCCF to expand the group's impact.



WE'RE HERE TO HELP!

The dedicated team of professionals at the Center for Engaged Philanthropy works closely with you to expand your knowledgebase of giving and charitable options, as well as help you engage with issues that reflect your values and passions.



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THERE ARE WOUNDS TO HEAL.

IN EVERY HEART,
THEREISTHE POWER TODOIT.

--MARIANNE WILLIAMSON

LEADING TOGETHER

INSPIRED CHANGE-MAKERS. INNOVATIVE STRATEGIES. THIS IS HOW THE WORLD CHANGES.

THESE ARE THE FACES OF PHILANTHROPY IN ORANGE COUNTY. TOGETHER, WE'RE WORKING TO HELP OUR COMMUNITY SHAPE ITS FUTURE, AND MATCHING DONORS' VISIONS WITH PHILANTHROPIC KNOW-HOW TO BRING THEIR DREAMS TO LIFE. THIS IS HOW THE WORLD CHANGES, STARTING RIGHT HERE AT HOME.



ESTABLISHING A FUTURE OF GIVING ON THEIR TERMS

Malli and Rani Varanasi are letting their hopes shape the future of their giving – and counting on OCCF to steward their vision during their lifetimes, and beyond. From reducing homelessness, to helping elders without enough to eat and women struggling with poverty and abuse, the Varanasis are determined to see that no one is left behind. Their donor-advised fund at OCCF provides grants to organizations in Orange County and internationally. But what about tomorrow? With an OCCF legacy fund, the Varanasis will be able to support what matters to them most, forever.

PHILANTHROPY AT THE SPEED OF INNOVATION

Driven. Enthusiastic. Motivated. It's no wonder trade media once called Vinny Smith the "archetypal athlete of the business game."

But look beyond the lengthy credentials of this software chief executive who helped define – and continues to redefine – Orange County's tech landscape, and you'll also see the heart of an upand-coming strategic philanthropist who is playing the long game to create sustainable impact – much like his storied approach to business.

From 1998 to 2012, Vinny was responsible for leading the strategic direction of Quest Software and served as CEO and chairman. Under his direction, Quest became a leading enterprise systems management company with over 4,000 employees worldwide and \$1 billion in revenue before it was sold for \$2.4 billion to Dell. Not one to rest on past performance, Vinny launched Toba Capital the same year. Today, Toba Capital is one of the largest Venture Capital funds in Southern California with over \$600 million deployed across more than 40 companies.

He's not only posting big wins with Toba Capital, Vinny is also leveraging philanthropic investments in the causes he cares about most, such as his Teach a Man to Fish Foundation, and working with OCCF to accomplish his vision. Vinny has committed to donating a significant portion of the profits from his \$600 million evergreen VC fund. This giving commitment could easily top hundreds of millions based on the continued growth of the fund.

The thrill of creating impact in business and now philanthropy motivates Vinny to continue to innovate and lead. He and his wife Tori are putting more of their energies into where and how to make an impact, looking for lessons from some of our most impactful local philanthropists, such as Henry Samueli, the Argyros Family Foundation, Bill Gross' Foundation and their mentor, George McCrimlisk of the Green Foundation.

That's what we call being on top of your philanthropic game.



ORANGE COUNTY VETERANS INITIATIVE

To protect our freedom, they gave up their own. They are Orange County's military veterans — 130,000-plus strong. OCCF launched OCVI in 2011 and expanded it in 2015 based on findings from "The State of the American Veteran: The Orange County Veterans Study," which confirmed that many service members returning home to Orange County don't know where to find services, lack secure employment, and suffer from unmet health and mental health needs. Since inception, OCCF has invested \$922,000 in nonprofits offering proven programs to help give Orange County veterans the welcome home they deserve.





PARTNERSHIP CREATES THE SOUND OF SUCCESS

What does it take to build one of Orange County's top real estate investment firms? The same entrepreneurial creativity and heart that led Robert Brunswick to found Buchanan Children's Charities as the philanthropic arm of Buchanan Street Partners. He partnered with OCCF to bolster his Music Matters program, leveraging both our youth music education fund and expertise to identify high-need school districts that needed help most. Together, Buchanan Children's Charities and OCCF have granted \$350,000 since 2015 to purchase instruments and provide music instruction to low-income students whose musical potential would otherwise be an unattainable dream.



ACCELERATE CHANGE TOGETHER (ACT) ANAHEIM

ACT is changing the future for thousands of Anaheim youth and families through an unprecedented partnership between philanthropy, business and community stakeholders. Encouraged by the successes achieved through \$6 million in grants to its nonprofit partners since 2014, ACT Anaheim is now charting a roadmap for sustainable future impact. Most notably, the initiative has formalized as an enduring collaborative in which its partners, including nonprofit organizations, schools and community leaders work together to prioritize areas for continued work.

OC OPPORTUNITY INITIATIVE

Generations of immigrants have shaped Orange County from our earliest beginnings to our present standing as an international hub of entrepreneurship and innovation. The ability for immigrants to successfully integrate is essential to the prosperity of our entire community. Spearheaded in 2016, the OC Opportunity Initiative is a funder collaborative dedicated to ensuring that Orange County embraces the promise and potential of our immigrant communities to create a stronger future for our region. To date, the initiative has granted \$1.3 million to 23 nonprofit partners to provide outreach, education, and legal services for immigration relief and citizenship.



MAKING GIVING A FAMILY TRADITION

For more than 20 years, Tom and Marilyn Sutton gathered their family for a Thanksgiving philanthropy tradition, starting with their four children and expanding as their children married and had children of their own. But last year, the Suttons upped their game by inviting OCCF to the table to help equip their 5 grandchildren, ages 7 to 14, to become savvy donors in their own right. From naming their OCCF funds to choosing which nonprofits to support, these budding young philanthropists are well on their way to carrying on the Sutton family tradition of giving.





The journey of philanthropy never has to end.

Established through an estate gift or bequest, a legacy fund ensures that your philanthropic vision lives on under the careful stewardship of OCCF's expert staff and diligent Board of Governors.

Whatever your cause, whatever your desire for impact, OCCF offers options for structuring your philanthropic legacy. Our flexible approach means your philanthropic intent will be honored and fulfilled, forever, exactly as you wish.

Choose among a range of charitable funds and tailor the timing, form and impact of your gifts. OCCF not only will work with you to create the fund agreement, name your fund, assign advisors and establish fund guidelines, but also provide professional stewardship and oversight to ensure that your intentions are carried out in perpetuity.

With our help, you can choose to invest in perpetuity in ways that reflect your vision, whatever it may be. You can:



CREATE a legacy fund that engages next generations of your family in carrying on your philanthropic vision



SUPPORT your favorite cause or issue with a field-of-interest fund that targets specific interests, such as education, health, animal welfare, medical research or veterans' needs



HONOR your deep ties to one or more nonprofit organizations that hold a special place in your heart



HELP deserving students pursue higher education through a scholarship fund



INCLUDE the Orange County Endowment in your estate plan to ensure an enduring source of support for the most pressing needs of our community

ESTATE PLANNING: WHAT ARE YOU WAITING FOR?

It's possible Congress will make changes to the estate tax. It's also possible that nothing at all will change. Updating your estate plan should not wait on Capitol Hill to act. The family members and charities you care about will carry on, regardless of the estate tax. So, now is the time to get your affairs in order to ensure your treasured family and charities benefit from your estate.

Even if the estate tax is revised, most — if not all — of your plan will remain the same, so feel confident in naming a charity as a beneficiary of an IRA or qualified retirement plan. Even if the estate tax is repealed, these assets will be subject to income tax after your passing. If you have a plan, but it has been a few years since you looked at it, take time to review it to evaluate if you have the right trustees, executors and guardians named, as well as an accurate designation of beneficiaries and their gifts.

There's another reason you shouldn't wait for an act of Congress to begin or update your estate plan: Your peace of mind. You'll emerge from planning with a sense of accomplishment, knowing you not only did the right thing by your family, but also ensured your philanthropic passions will live on.



Reynolds T. Cafferata Rodriguez, Horii, Choi & Cafferata, LLP

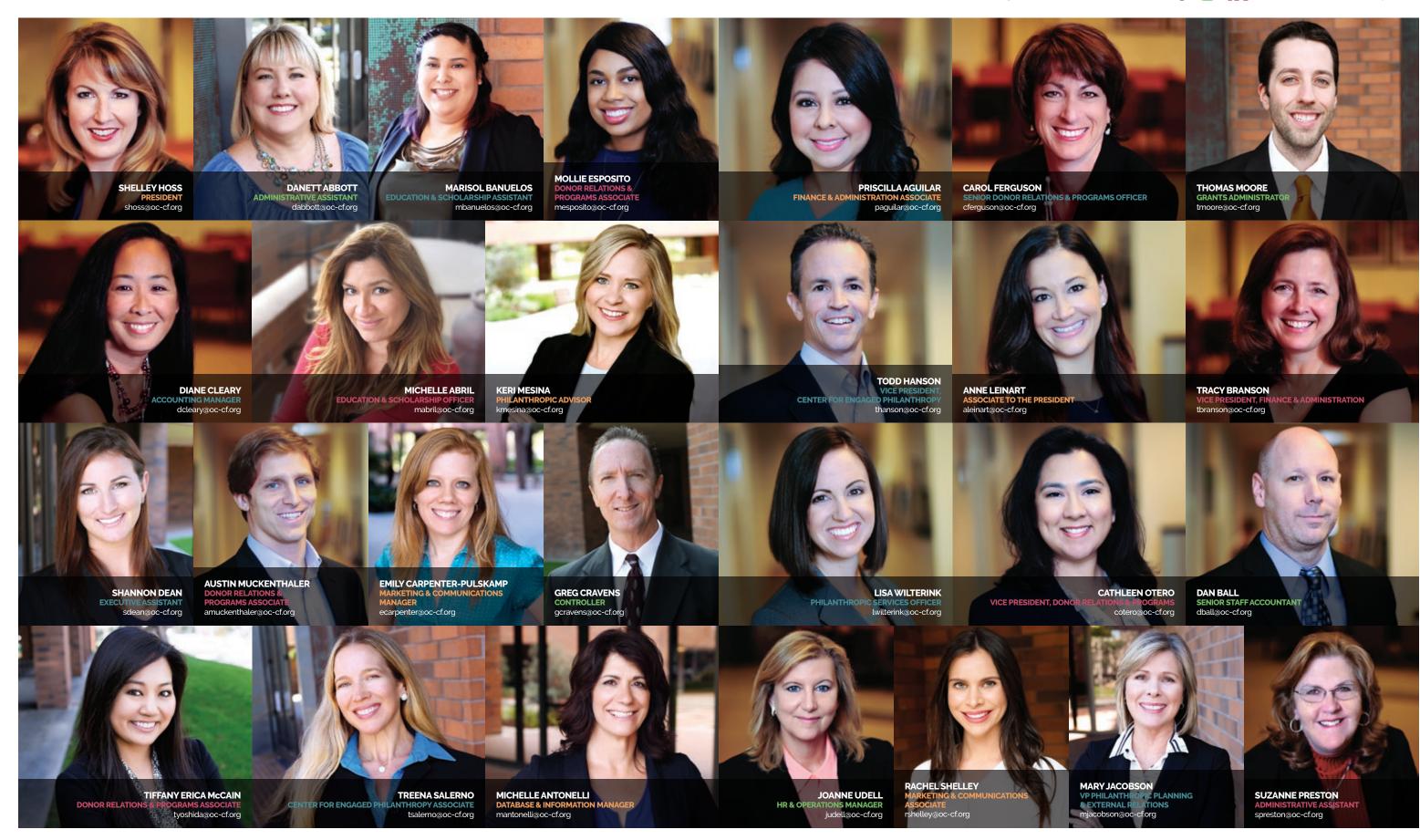
Reynolds T. Cafferata, Rodriguez, Horii, Choi & Cafferata, LLP, presented these tips at OCCF's Legacy Luncheon.

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For nearly 30 years, OCCF has provided prudent investment management of the charitable assets entrusted to our care. Our Board of Governors establishes guidelines, approves asset allocation and reviews investment performance. The OCCF Investment Committee implements the board's

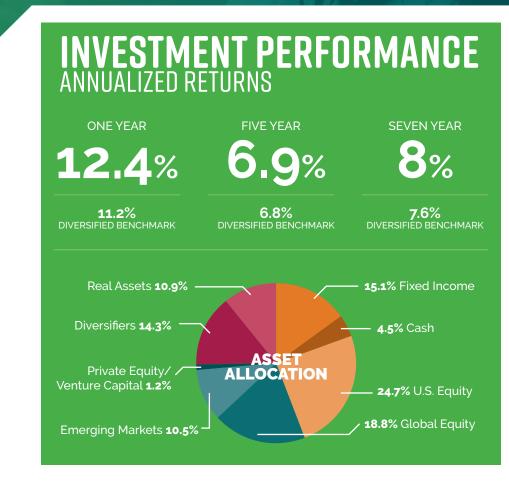
strategy with the support of our independent investment advisor, Cambridge Associates.

Strong, consistent investment returns are best produced through a disciplined investment philosophy and process. We adhere to core principles that emphasize asset allocation, portfolio diversification, manager selection and a long-term investment view.

For up-to-date information on OCCF investments please visit oc-cf.org/investment.

CAMBRIDGE ASSOCIATES

OCCF chose Cambridge Associates, a leading global investment firm, as our primary investment advisor in 2015. The firm works with more than 1,000 endowments, foundations, pension plans and private clients, building and implementing custom investment portfolios aimed at generating outperformance. Since its founding more than 40 years ago, Cambridge Associates has been an innovator in portfolio management. Working alongside early clients, the firm pioneered the strategy of high equity orientation and broad diversification, which since the 1980s has been a primary driver of performance for these leading fiduciary investors.



INVESTMENT COMMITTEE

Michael Berchtold, *Chair*

Berchtold Capital Partners

Ranney Draper

Chairman Spring Creek Investors LLC

Richard Gadbois

Argyle Street Management Limited

Paul Heeschen

Managing Partner
Heeschen & Associates

Douglas Hodge

Senior Advisor PIMCO

Timothy J. Kay

Partner Snell & Wilmer

Greg Palmer

Managing Partner GPalmer & Associates

Andrew Policano, Ph.D.

Professor Emeritus and Former Dean The Paul Merage School of Business University of California, Irvine

Paul Westhead

Managing Director Rimrock Capital Management, LLC

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SUMMARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

JUNE 30, 2017

TOTAL ASSETS.

ASSETS

Cash and Cash Equivalents	\$64,489,000
Investments	\$229,188,000
Contributions Receivable	\$1,606,000
Land, Building and Equipment, net	\$3,162,000
Other Assets	\$3,296,000

\$301,741,000

LIABILITIES

TOTAL LIABILITIES.

Grants and Pledges Payable.	\$11,207,000
Accounts Payable and Accrued Liabilities	\$1,793,000
Notes Payable	\$2,533,000
Due to Other Agencies	\$4,673,000

\$20,206,000

NET ASSETS

TOTAL NET ASSETS \$281,535,000		
Permanently Restricted	\$97,413,000	
Temporarily Restricted	\$10,959,00	
Unrestricted	\$173,163,000	

SUMMARY CONSOLIDATED STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2017

TOTAL REVENUE AND SUPPORT

REVENUE AND SUPPORT	
Contributions	\$81,692,000
Investment Income	\$24,427,000
Other Income	\$590,000

EXPENSES	
Grants and Scholarshins	

TOTAL FYDENSES	\$64,024,000
Administrative and Development Expenses	\$2,382,000
Other Program Expenses	\$3,573,000
Grants and Scholarships	\$58,979,000

CHANGE IN NET ASSETS.	\$41,775,000
NET ASSETS BEGINNING OF YEAR	\$239,760,000
NET ASSETS END OF YEAR	\$281,535,000

.\$106,709,000

If you would like a copy of the financial statements audited by Moss Adams LLP, please visit our

website oc-cf.org or call the Foundation's office at 949.553.4202.

FINANCE COMMITTEE

Reshma Block, *Chair*Greg Palmer
Michael Berchtold
Daniel Bolar
Jeff Dankberg
Paul Heeschen
Doug Holte
David Seigle
Keith Swayne

PRESERVING OUR FINANCIAL STRENGTH

OCCF's Finance Committee assists the Board of Governors in exercising prudent financial oversight. The Committee meets to review quarterly financial information, oversee our annual operating budget, develop multi-year operating forecasts and establish long-range financial goals along with funding strategies to achieve them. Committee members work collaboratively to build and preserve the financial resources necessary to support OCCF's near-term efforts as well as our long-term mission.

AUDIT COMMITTEE

Robert Grant, *Chair*Sally Anderson
Daniel Bolar
Rachid Chamtieh
Paul Heeschen
Timothy J. Kay
Paul Marx
Susanna Vakili

SAFEGUARDING OUR MISSION

Meeting at least twice a year, the Audit Committee appoints and oversees our independent auditors and reviews and approves OCCF's audited financial statements. Members also provide oversight of management's internal controls, OCCF's whistleblower policy and compliance and risk assessment practices to uphold the highest standards in stewardship of the assets entrusted to our care.

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JOINING FORCES

OCCF is the place where donors, dreamers and doers come together to bring their philanthropic visions to life. We're more than a forum for discussion. We're a catalyst for collective action that will benefit Orange County for generations to come.



WOMEN IN PHILANTHROPY

Women play a key role in financial decisions for their families, including their family's philanthropic investments. OCCF's new Women in Philanthropy group is speaking to this increasing trend. We're bringing together women to engage in a collective exploration of giving, providing them a place to take action and create impact. From learning together to sharing ideas to pooling resources, it's all coming alive in this new group.

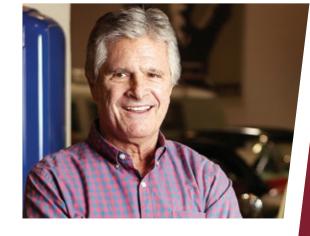
"Women represent untapped potential in philanthropy. I'm most excited about working with a group of strong, talented women who are ready, willing and excited to interject fresh perspectives into giving and champion the changes they want to see in Orange County and beyond." — Vicki Booth



What's the next big thing in philanthropy? Katie Kalvoda not only wanted to know, she asked OCCF to help assemble a brain trust of inspired, emerging donors to create a laboratory for philanthropic exploration. The result? Our new Innovative Philanthropy group designed to navigate less traditional, high-impact philanthropic investments. The group is an ideal platform for people with big ideas to actively engage in philanthropy in ways that are meaningful to them and potentially groundbreaking for Orange County.



"I believe there's a growing wave of next-generation philanthropists who are driven by improving outcomes and don't want to feel tied down to conventional models. We support causes and not necessarily organizations. We invest in people and believe that human ingenuity can be applied to the nonprofit world with as much vigor as it is applied in the for-profit world. And OCCF was the perfect partner to bring us all together!" — Katie Kalvoda



LAGUNA BEACH **LEGACY FUND**

Its natural wonders and world-renown arts reflect the unique soul of Laguna Beach, but beyond the vistas and galleries you'll find a community grappling with the same challenges facing other cities across our county. With so much to preserve – and so many to uplift – local donors and community leaders have partnered with OCCF to launch the Laguna Beach Legacy Fund to ensure an ongoing source of support for this iconic Orange County community.

"The Laguna Beach Legacy Fund is a permanent investment in the future of our community. Together we can leverage the power of collective giving to provide support in perpetuity to meet needs in Laguna Beach, forever." -Donnie Crevier



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