



REPORT OF INDEPENDENT AUDITORS AND
CONSOLIDATED FINANCIAL STATEMENTS

ORANGE COUNTY
COMMUNITY FOUNDATION

June 30, 2018



MOSSADAMS

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Report of Independent Auditors

The Board of Governors
Orange County Community Foundation

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Orange County Community Foundation and its supporting organizations, which comprise the consolidated statement of financial position as of June 30, 2018, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Orange County Community Foundation and its supporting organizations as of June 30, 2018, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Report on Summarized Comparative Information

We have previously audited the Orange County Community Foundation and its supporting organizations' fiscal year 2017 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated October 9, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Moss Adams LLP

Irvine, California
October 3, 2018

Orange County Community Foundation Consolidated Statement of Financial Position

	June 30, 2018			Total	June 30, 2017
	Unrestricted	Temporarily Restricted	Permanently Restricted		
ASSETS					
Cash and cash equivalents	\$ 70,723,000	\$ -	\$ -	\$ 70,723,000	\$ 64,489,000
Investments	172,587,000	15,170,000	106,557,000	294,314,000	229,188,000
Contributions receivable, net	1,321,000	-	5,608,000	6,929,000	1,606,000
Land, building, and equipment, net	3,119,000	-	-	3,119,000	3,162,000
Other assets	2,598,000	-	566,000	3,164,000	3,296,000
Total assets	<u>\$ 250,348,000</u>	<u>\$ 15,170,000</u>	<u>\$ 112,731,000</u>	<u>\$ 378,249,000</u>	<u>\$ 301,741,000</u>
LIABILITIES AND NET ASSETS					
Liabilities					
Grants payable	\$ 12,358,000	\$ -	\$ -	\$ 12,358,000	\$ 6,794,000
Accounts payable and accrued liabilities	1,526,000	-	-	1,526,000	1,793,000
Pledges payable, net	4,430,000	-	-	4,430,000	4,413,000
Mortgage and notes payable	2,739,000	-	-	2,739,000	2,533,000
Due to other agencies	5,080,000	-	-	5,080,000	4,673,000
Total liabilities	<u>26,133,000</u>	<u>-</u>	<u>-</u>	<u>26,133,000</u>	<u>20,206,000</u>
Commitments (Note 12)					
Net Assets					
Unrestricted	224,215,000	-	-	224,215,000	173,163,000
Temporarily restricted	-	15,170,000	-	15,170,000	10,959,000
Permanently restricted	-	-	112,731,000	112,731,000	97,413,000
Total net assets	<u>224,215,000</u>	<u>15,170,000</u>	<u>112,731,000</u>	<u>352,116,000</u>	<u>281,535,000</u>
Total liabilities and net assets	<u>\$ 250,348,000</u>	<u>\$ 15,170,000</u>	<u>\$ 112,731,000</u>	<u>\$ 378,249,000</u>	<u>\$ 301,741,000</u>

Orange County Community Foundation

Consolidated Statement of Activities

	Year Ended June 30, 2018			Total	Year Ended June 30, 2017
	Unrestricted	Temporarily Restricted	Permanently Restricted		
REVENUE AND SUPPORT					
Contributions	\$ 130,878,000	\$ 9,000	\$ 6,025,000	\$ 136,912,000	\$ 81,692,000
Investment income	9,160,000	9,336,000	-	18,496,000	24,427,000
Other income	639,000	-	-	639,000	590,000
Net assets releases and reclassifications	(4,159,000)	(5,134,000)	9,293,000	-	-
Total revenue and support	<u>136,518,000</u>	<u>4,211,000</u>	<u>15,318,000</u>	<u>156,047,000</u>	<u>106,709,000</u>
EXPENSES					
Program Services					
Grants and scholarships	79,482,000	-	-	79,482,000	58,979,000
Special projects	887,000	-	-	887,000	1,393,000
Other program expenses	2,313,000	-	-	2,313,000	2,180,000
Total program services expenses	<u>82,682,000</u>	<u>-</u>	<u>-</u>	<u>82,682,000</u>	<u>62,552,000</u>
Supporting Services					
General and administrative	1,868,000	-	-	1,868,000	1,668,000
Development	916,000	-	-	916,000	714,000
Total supporting services	<u>2,784,000</u>	<u>-</u>	<u>-</u>	<u>2,784,000</u>	<u>2,382,000</u>
Total expenses	<u>85,466,000</u>	<u>-</u>	<u>-</u>	<u>85,466,000</u>	<u>64,934,000</u>
CHANGE IN NET ASSETS	51,052,000	4,211,000	15,318,000	70,581,000	41,775,000
NET ASSETS					
Beginning of year	<u>173,163,000</u>	<u>10,959,000</u>	<u>97,413,000</u>	<u>281,535,000</u>	<u>239,760,000</u>
End of year	<u>\$ 224,215,000</u>	<u>\$ 15,170,000</u>	<u>\$ 112,731,000</u>	<u>\$ 352,116,000</u>	<u>\$ 281,535,000</u>

Orange County Community Foundation Consolidated Statement of Cash Flows

	Years Ended June 30,	
	2018	2017
OPERATING ACTIVITIES		
Changes in net assets	\$ 70,581,000	\$ 41,775,000
Adjustments to reconcile changes in net assets to net cash (used in) provided by operating activities:		
Depreciation	158,000	184,000
Net realized and unrealized gains on investments	(15,916,000)	(22,003,000)
Non-cash contributions of stock and property	(49,202,000)	(17,116,000)
Contributions restricted for endowments	(417,000)	(608,000)
Changes in operating assets and liabilities:		
Contributions receivable, net	(5,573,000)	(239,000)
Other assets	132,000	2,551,000
Grants payable	5,564,000	(6,871,000)
Accounts payable and accrued liabilities	(267,000)	166,000
Pledges payable, net	17,000	1,018,000
Due to other agencies	407,000	907,000
	5,484,000	(236,000)
Net cash provided by (used in) operating activities		
INVESTING ACTIVITIES		
Purchases of investments	(46,848,000)	(41,060,000)
Proceeds from sale of investments	45,393,000	48,183,000
Proceeds from sale of property	1,447,000	410,000
Purchases of land, building, and equipment	(115,000)	(205,000)
	(123,000)	7,328,000
Net cash (used in) provided by investing activities		
FINANCING ACTIVITIES		
Contributions restricted for endowments	417,000	608,000
Decrease in contributions receivable restricted for endowments	250,000	159,000
Proceeds from refinance of mortgage note payable	2,500,000	-
Payoff of mortgage note payable	(2,255,000)	-
Payments on notes payable	(39,000)	(103,000)
	873,000	664,000
Net cash provided by financing activities		
NET CHANGE IN CASH AND CASH EQUIVALENTS	6,234,000	7,756,000
CASH AND CASH EQUIVALENTS		
Beginning of year	64,489,000	56,733,000
End of year	\$ 70,723,000	\$ 64,489,000
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the year for:		
Interest	\$ 96,000	\$ 104,000
SUPPLEMENTAL DISCLOSURE OF NON-CASH INFORMATION		
Contributions of securities	\$ 23,413,000	\$ 15,799,000

Orange County Community Foundation

Notes to Consolidated Financial Statements

Note 1 – Description of the Community Foundation

Orange County Community Foundation (the “Community Foundation”) is a publicly supported, not-for-profit organization incorporated in the state of California in September 1989. The Community Foundation serves as a partner and resource to nonprofits and donors improving the quality of life in Orange County and those who want to give back locally, nationally, and internationally.

The Community Foundation established OCCF Supporting Organization and Orange County Shared Spaces Foundation, which are under the Community Foundation’s effective control and are consolidated for financial statement purposes.

Note 2 – Summary of Significant Accounting Policies

Basis of presentation – The accompanying consolidated financial statements have been prepared using the accrual basis of accounting.

Principles of consolidation – The accompanying consolidated financial statements include the financial statements of the Community Foundation and the supporting organizations listed in Note 1 above. Inter-organizational transactions and balances have been eliminated in consolidation.

Prior-year information – The consolidated financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Community Foundation’s consolidated financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Cash and cash equivalents – The Community Foundation considers all highly-liquid instruments purchased with an original maturity of 90 days or less to be cash equivalents.

Description of net assets – Contributions of cash and other assets are classified based on the existence or absence of donor-imposed restrictions as follows:

Unrestricted – Net assets not subject to donor-imposed time restrictions or restrictions as to use. The bylaws of the Community Foundation include a variance provision giving the Board of Governors the power to modify any restriction or condition on the distribution of funds for any specified charitable purpose or to specified organizations if, in the sole judgment of the Board of Governors (without the necessity of approval of the donor), such restriction or condition becomes, in effect, unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community or area served. Based on the provision, the Community Foundation classifies contributions, except as noted below, as unrestricted for financial statement purposes.

Orange County Community Foundation Notes to Consolidated Financial Statements

Note 2 – Summary of Significant Accounting Policies (continued)

Temporarily restricted – Net assets subject to donor-imposed time restrictions or restrictions as to use. The accumulation of assets above historic gift value in endowment funds is classified as temporarily restricted until appropriated for use based on the Community Foundation’s spending policy. Expirations of temporary restrictions on net assets (i.e., the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. Temporarily restricted contributions with donor restrictions which are met in the same year have been recorded as unrestricted contributions on the accompanying consolidated statement of activities.

Permanently restricted – Net assets subject to donor-imposed restrictions that the corpus be maintained as a permanent endowment.

Income taxes – The Community Foundation and its supporting organizations, OCCF Supporting Organization and Orange County Shared Spaces Foundation, are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and Section 23701d of the California Code. The Community Foundation and its supporting organizations are required to report unrelated business income as defined under IRC sections 511 through 515. There was no unrelated business income tax expense for the years ended June 30, 2018 and 2017.

The Community Foundation and its supporting organizations do not have any material uncertain tax positions. The Community Foundation and its supporting organizations file informational organization returns and applicable unrelated business income tax returns in the United States federal jurisdiction and with the Franchise Tax Board in the State of California.

Investments – Investments are presented in the consolidated financial statements at fair value.

Realized and unrealized gains and losses on investments are reflected in the consolidated statement of activities as investment income.

The fair value of fixed income investments is based on quoted prices in active markets for identical assets or, if there are no such active markets, the fixed income investments are valued using quoted prices for similar assets or quoted prices in markets that are not active. Fixed income mutual funds, domestic equity securities, and mutual funds that hold equity securities are based on quoted prices in active markets for identical assets.

Alternative investments include limited partnerships, private equity funds, and interests in closely-held entities. The fair value of the limited partnerships and private equity funds are based on the net asset value of the fund and the Community Foundation’s shares/ownership interest in the respective fund. The fair value of interests in closely-held entities is based on appraisals and management’s review and assessment of current financial statements.

Orange County Community Foundation

Notes to Consolidated Financial Statements

Note 2 – Summary of Significant Accounting Policies (continued)

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair values of marketable debt and equity securities are based on quoted market prices from national security exchanges. The fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. An investment's categorization is based upon the lowest level of input that is significant to the fair value measurement.

Three levels of inputs are used to measure fair value of financial instruments:

Level 1 – Quoted market prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Certain investments that are measured at fair value using the net asset value (NAV) per share (or the equivalent) as a practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in the table in Note 4 are intended to permit the reconciliation of the fair value hierarchy to the amounts presented in the consolidated statement of financial position. Investments measured at fair value using NAV include limited partnerships and private equity investments. NAV amounts provided by external investment managers are adjusted for receipts and disbursements of cash and securities to the most recently available NAV date.

The Vice President of Finance and Administration, under the supervision of the Community Foundation's Investment Committee, determines the fair value based on the Community Foundation's approved policies and procedures in consultation with the Community Foundation's outside investment consultant. These policies and procedures are reassessed annually to determine if the current valuation techniques are still appropriate. A variety of qualitative factors are used to subjectively determine the most appropriate valuation methodologies. Methodologies are consistent with the market, income, and cost approaches. Unobservable inputs used in fair value measurements are evaluated and adjusted on a quarterly or annual basis, or as necessary based on current market conditions and other third party information. In determining the reasonableness of the methodology, the Community Foundation evaluates a variety of factors including a review of existing agreements, economic conditions, and industry and market developments. Certain unobservable inputs are assessed through review of contract terms while others are substantiated utilizing available market data, including but not limited to market comparables, qualified opinions, and discount rates.

The Community Foundation believes the carrying amounts of these financial instruments are a reasonable estimate of their fair value. For those investments that are not traded on a ready market, the estimated fair values may differ from the values that would have been used had a ready market for those investments existed.

Orange County Community Foundation Notes to Consolidated Financial Statements

Note 2 – Summary of Significant Accounting Policies (continued)

Land, building, and equipment – Land, building, and equipment are stated at cost. Land, building, and equipment purchased at a cost of \$1,000 or more is capitalized. Depreciation has been provided using the straight-line method over the estimated useful life which range from 5 to 39 years.

Impairment of long-lived assets – The Community Foundation evaluates long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. If the estimated future cash flows (undiscounted and without interest charges) from the use of an asset are less than the carrying value, a write-down would be recorded to reduce the related asset to its estimated fair value. To date, no such write-downs have occurred.

Grants and pledges payable – Grants and pledges payable represent unconditional grants that have been authorized prior to year end, but remain unpaid at June 30, 2018 and 2017. Conditional grants are expensed and considered payable in the period the conditions are substantially satisfied.

Due to other agencies – This represents monies received from unrelated not-for-profit organizations that desire to have the Community Foundation serve as the charitable steward for their endowment fund. A liability is recorded at the estimated fair value of assets deposited with the Community Foundation by not-for-profit organizations.

Revenue recognition – Contributions are recognized as revenue when received or unconditionally promised. Unconditional promises to give that are expected to be collected in future years are recognized as contributions receivable when the promise is made at fair value based on discounted cash flows. Amortization of the discount is included in contributions. Contributions of assets other than cash are recorded at their estimated fair value. Real estate contributed is recorded at appraised value on the date of the gift and is generally made available for sale as soon as practicable. Contributions of public stock are recorded at the mean of the quoted market price on the date of receipt of donation. Conditional promises to give are not recorded until the conditions are substantially met. An allowance for estimated uncollectible contributions receivable will be recorded based on management's judgment and analysis of the creditworthiness of the donors, past collection experience, and other relevant factors. Accounts are written off against the allowance when deemed uncollectible. Management has determined that no allowance for uncollectible contributions receivable is necessary as of June 30, 2018 and 2017.

Donor advised funds – The Community Foundation permits donor advisors to recommend allocation of their fund between a money market pool and approved investments. The asset allocation of any individual fund is dependent on the donor's recommendation between these approved options.

Special projects – Special projects expense represents charitable activities managed by the Community Foundation often on behalf of donors who request that the Community Foundation exercise a heightened level of oversight regarding expenditures.

Orange County Community Foundation

Notes to Consolidated Financial Statements

Note 2 – Summary of Significant Accounting Policies (continued)

Functional allocation of expenses – Expenses which apply to more than one functional category have been allocated between program and supporting services based on the activity. The remaining costs are charged directly to the appropriate functional category.

Use of estimates – The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent events – Subsequent events are events or transactions that occur after the consolidated statement of financial position date but before the consolidated financial statements are available to be issued. The Community Foundation and its supporting organizations recognize in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the consolidated statement of financial position, including the estimates inherent in the process of preparing the consolidated financial statements. The consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the consolidated statement of financial position but arose after the consolidated statement of financial position date and before the consolidated financial statements are available to be issued. The Community Foundation and its supporting organizations have evaluated subsequent events through October 3, 2018, which is the date the consolidated financial statements are available for issuance.

Note 3 – Concentrations of Risk

Cash and cash equivalents – In the regular course of business, the Community Foundation may maintain balances in bank accounts in excess of the federally insured limits. The Community Foundation has not experienced any losses in such accounts.

Major contributions – For the years ended June 30, 2018 and 2017, 52 and 42 percent, respectively, of contributions were received from three donors.

Investments – Investments are exposed to various risks such as interest rates, market, and credit risk. Risk is managed through rigorous evaluation before an investment is made, quarterly monitoring of valuations, and regular communication with investment managers. It is at least reasonably possible, given the level of risk associated with investments, that changes in the near term could materially affect the amounts reported in the consolidated financial statements.

To address market risk of investments, the Community Foundation maintains a formal investment policy that sets out performance criteria, investment guidelines, and requires review of the investment managers' performance. Investments are managed by multiple investment managers who have responsibility for investing funds in various types of investments. An investment consultant is also utilized.

Orange County Community Foundation Notes to Consolidated Financial Statements

Note 4 – Investments and Fair Value Disclosures

Investments at fair value consist of the following at June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Fixed income investments	\$ 29,493,000	\$ 28,879,000
Domestic equity securities	7,527,000	9,819,000
Mutual funds - equity securities	22,844,000	26,133,000
Alternative investments	<u>234,450,000</u>	<u>164,357,000</u>
 Total investments	 <u>\$ 294,314,000</u>	 <u>\$ 229,188,000</u>

Investment income consists of the following for the years ended June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Net realized and unrealized gains	\$ 15,916,000	\$ 22,003,000
Interest and dividends	<u>2,580,000</u>	<u>2,424,000</u>
 Total investment income	 <u>\$ 18,496,000</u>	 <u>\$ 24,427,000</u>

See Note 2 for the valuation methodologies used for assets measured at fair value on a recurring basis and reflected in the accompanying consolidated statement of financial position.

The following table presents the investments carried at fair value on the accompanying consolidated statement of financial position as of June 30, 2018:

	<u>2018</u>				<u>Total</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Assets Measured at Net Asset Value (or Equivalent)</u>	
Mutual funds - fixed income	\$ 29,493,000	\$ -	\$ -	\$ -	\$ 29,493,000
Domestic equity securities	7,527,000	-	-	-	7,527,000
Mutual funds - equity securities:					
Domestic	9,895,000	-	-	-	9,895,000
International	12,949,000	-	-	-	12,949,000
Alternative investments:					
Limited partnerships	-	-	-	154,175,000	154,175,000
Closely-held entities	-	-	69,032,000	-	69,032,000
Private equity funds	-	-	-	11,243,000	11,243,000
 Total	 <u>\$ 59,864,000</u>	 <u>\$ -</u>	 <u>\$ 69,032,000</u>	 <u>\$ 165,418,000</u>	 <u>\$ 294,314,000</u>

Orange County Community Foundation

Notes to Consolidated Financial Statements

Note 4 – Investments and Fair Value Disclosures (continued)

The following table presents the investments carried at fair value on the accompanying consolidated statement of financial position as of June 30, 2017:

	2017				Total
	Level 1	Level 2	Level 3	Assets Measured at Net Asset Value (or Equivalent)	
Mutual funds - fixed income	\$ 28,879,000	\$ -	\$ -	\$ -	\$ 28,879,000
Domestic equity securities	9,819,000	-	-	-	9,819,000
Mutual funds - equity securities:					
Domestic	10,614,000	-	-	-	10,614,000
International	15,519,000	-	-	-	15,519,000
Alternative investments:					
Limited partnerships	-	-	-	135,301,000	135,301,000
Closely-held entities	-	-	22,871,000	-	22,871,000
Private equity funds	-	-	-	6,185,000	6,185,000
Total	\$ 64,831,000	\$ -	\$ 22,871,000	\$ 141,486,000	\$ 229,188,000

The following table presents the summary of changes in the fair value of the Community Foundation's Level 3 classified assets for the years ended June 30, 2018 and 2017:

	Closely-Held Entities
Balance, July 1, 2016	\$ 7,864,000
Additions	15,217,000
Net unrealized gains	480,000
Distributions	(690,000)
Balance, June 30, 2017	22,871,000
Additions	48,670,000
Net realized losses	(577,000)
Net unrealized gains	1,150,000
Distributions	(3,082,000)
Balance, June 30, 2018	<u>\$ 69,032,000</u>

Transfers between levels are made as of the beginning of the Community Foundation's fiscal year. There were no transfers during the years ended June 30, 2018 and 2017.

Orange County Community Foundation Notes to Consolidated Financial Statements

Note 4 – Investments and Fair Value Disclosures (continued)

Total net realized and unrealized gains and losses on Level 3 assets held at year end are included in investment income in the consolidated statement of activities.

The nature and risk of investments as of June 30, 2018 for which fair value is based on net asset value are as follows:

	Fair Value	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Limited partnerships (a)	\$ 154,175,000	\$ -	Quarterly	0-90 Days
Private equity funds (b)	11,243,000	24,959,000	N/A	N/A
	<u>\$ 165,418,000</u>	<u>\$ 24,959,000</u>		

- (a) This class represents investments in limited partnerships. Approximately twenty-nine percent of the class is invested in six partnerships that invest in international equities/emerging markets. Approximately twenty-one percent of the class is invested in fourteen partnerships that are focused on lower-equity diversifiers and are invested across managers to minimize manager-specific risk. Approximately nineteen percent of the class is invested in two partnerships that invest in U.S. equities. Approximately thirteen percent of the class is invested in two partnerships that invest in global equity. Approximately ten percent of the class is invested in two real asset partnerships by investing in long-only diversified exposure to master limited partnerships and active global real estate investment trusts. Approximately eight percent of the class is invested in two partnerships that invest in U.S. and global fixed income.

The fair values of the investments in this class have been estimated using the net asset value per share of the investments. Sixty-two percent of the class is redeemable monthly with notice ranging from 6 business days to 30 calendar days at the current net asset value. Thirteen percent of the value of the class is redeemable weekly on Wednesdays with three to five business days' notice. Eleven percent of the class is redeemable quarterly on the last business day of each calendar quarter with redemption notices ranging from 45 to 90 days at the current net asset value. Seven percent of the value of the class is redeemable semi-monthly with twenty calendar days' notice. Six percent of the class is redeemable daily. Less than one percent has an initial two-year lockup. The balance of the class is redeemable at the general partner's discretion.

Orange County Community Foundation

Notes to Consolidated Financial Statements

Note 4 – Investments and Fair Value Disclosures (continued)

- (b) Thirty-four percent of the class is invested in real estate investments including U.S. cross region and distressed real estate. Twenty percent of this class includes investments in private equity funds that invest primarily in the following industry sectors: buyout, venture capital, special situation, real estate, and secondary private equity. Thirty-one percent of this class includes investments in private equity funds focusing on oil and gas, minerals, mining, information technology, and healthcare in underperforming middle market companies. Fifteen percent of this class includes investments in global developed, private energy/mining, and seed investments in international markets. Investments are made through private equity limited partnerships. The fair values of the investments in this class have been estimated using the net asset value of the Community Foundation's ownership interest in partners' capital. Assets are purchased and sold within the limited partnership as deemed beneficial to the partnership. Current distributions are utilized to offset capital calls, if any, and the balance is distributed to the limited partners. There are no early withdrawals. It is estimated that the underlying assets of nine percent of the funds will be liquidated over the next 3 to 7 years and the balance within the next 10 years.

The significant unobservable inputs related to material categories of Level 3 assets as of June 30, 2018 are as follows:

	Fair Value	Valuation Techniques	Unobservable Inputs	Range
Closely-held entities (a)	\$ 69,032,000	Company Valuation or Market Comparables	Company Financials or General Partners' Estimates	N/A*

* Not included due to the wide range of possible values given the diverse nature of the underlying investments.

(a) This class includes minority interests in closely-held entities in the real estate segment and interest in real property. Approximately ninety-three percent of this class represents shares in a real estate mixed-use development in Tracy, California that will be part of a master planned community. The estimated time for liquidation of the asset is three to five years. Approximately three percent of this class represents an investment in Section 8 Property (low income housing). This investment will be liquidated upon refinance or sale of the property. The estimated timeframe for liquidation of the asset is two to four years. The balance of this class, approximately four percent, is invested in real property in California, and is available for sale.

Orange County Community Foundation Notes to Consolidated Financial Statements

Note 4 – Investments and Fair Value Disclosures (continued)

While the Community Foundation and its supporting organizations believe their valuation methods are appropriate and consistent with those used by other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. The Investment Committee, in conjunction with the external investment consultant, monitors the valuation and performance of the investments on a quarterly basis. The Investment Committee reports to the Board of Governors of the Community Foundation.

Note 5 – Contributions Receivable

Contributions receivable, net of discount, at June 30, 2018, represent unconditional promises to give to the Community Foundation that remain uncollected at year end and are expected to be collected as follows:

Less than one year	\$ 5,658,000
Two to five years	-
More than five years	<u>1,430,000</u>
	7,088,000
Less: Discount on long-term contributions receivable	<u>(159,000)</u>
Contributions receivable, net	<u><u>\$ 6,929,000</u></u>

Contributions receivable have been discounted to net present value using a risk-free rate of return of 6.00 percent determined at the year of origination of the gifts.

Note 6 – Land, Building, and Equipment

Land, building, and equipment consists of the following at June 30, 2018 and 2017:

	2018	2017
Land and improvements	\$ 560,000	\$ 560,000
Buildings and improvements	3,713,000	3,615,000
Furniture and equipment	<u>398,000</u>	<u>419,000</u>
	4,671,000	4,594,000
Less: Accumulated depreciation	<u>(1,552,000)</u>	<u>(1,432,000)</u>
Land, building, and equipment, net	<u><u>\$ 3,119,000</u></u>	<u><u>\$ 3,162,000</u></u>

Orange County Community Foundation

Notes to Consolidated Financial Statements

Note 6 – Land, Building, and Equipment (continued)

Depreciation expense for the years ended June 30, 2018 and 2017 was \$158,000 and \$184,000, respectively.

Note 7 – Pledges Payable

Pledges payable, net of discount, at June 30, 2018, consist of approved grant commitments that are expected to be paid during the following years:

<u>Years ending June 30,</u>	
2019	\$ 1,795,000
2020	1,476,000
2021	823,000
2022	<u>485,000</u>
	4,579,000
Less: discount	<u>(149,000)</u>
Pledges payable, net	<u>\$ 4,430,000</u>

The pledges have been discounted to net present value using risk-free rates of return ranging from 0.7 to 2.8 percent determined at year of origination of the pledges.

Note 8 – Mortgage and Notes Payable

During the year ended June 30, 2018, the Orange County Shared Spaces Foundation, a consolidated supporting organization of the Community Foundation, refinanced its \$2.5 million mortgage note payable associated with a building purchased in 2010 located in Santa Ana, California that is being utilized as a multi-tenant not-for-profit center. The new mortgage note payable includes a \$2.5 million note with a bank which is due July 1, 2028, bears interest at the rate of 4.93 percent per annum, is amortized over 30 years, and is payable in monthly installments of principal and interest of \$13,000. The mortgage note payable is secured by a deed of trust and assignment of rents on a building. The balance outstanding at June 30, 2018 and 2017 was \$2,500,000 and \$2,255,000, respectively.

A second note payable consists of \$400,000 which is split equally between two members of Orange County Shared Spaces Foundation's Board of Directors and \$100,000 payable to the Community Foundation. The note payable is due June 30, 2023, bears interest at the rate of 4.00 percent per annum, is amortized over 10 years and is payable in quarterly installments of principal and interest of \$15,000. The note payable is secured by a deed of trust and assignment of rents on the Santa Ana building. The liability is limited to the assets of Orange County Shared Spaces Foundation. The balance outstanding at June 30, 2018 and 2017 was \$239,000 and \$278,000, respectively.

Orange County Community Foundation Notes to Consolidated Financial Statements

Note 8 – Mortgage and Notes Payable (continued)

At June 30, 2018, future annual principal payments under the mortgage and notes payable are as follows:

<u>Years ending June 30,</u>	
2019	\$ 98,000
2020	81,000
2021	85,000
2022	89,000
2023	93,000
Thereafter	<u>2,293,000</u>
Mortgage and notes payable	<u>\$ 2,739,000</u>

Interest expense for the years ended June 30, 2018 and 2017 was \$96,000 and \$104,000, respectively.

Note 9 – Endowments

Interpretation of relevant law – The Board of Governors of the Community Foundation has determined it holds assets which meet the definition of endowment funds under the Uniform Prudent Management of Institutional Funds Act (UPMIFA). As a result of this interpretation, the corpus of funds subject to UPMIFA is classified as permanently restricted. The corpus represents the fair value of the original gifts as of the gift date, and all subsequent gifts where the donor has indicated the gift be retained permanently. The value of assets in excess of original gifts in donor-restricted endowment funds are classified as temporarily restricted net assets until appropriated for expenditure by the Community Foundation.

From time to time, the fair value of the assets associated with individual donor-restricted endowment funds may fall below the level classified as permanently restricted net assets. At June 30, 2018, the Community Foundation had one endowment fund with a deficiency of this nature totaling \$33,000. At June 30, 2017, the Community Foundation had four endowment funds with deficiencies of this nature totaling \$46,000. These deficiencies are reflected in unrestricted net assets on the accompanying consolidated statement of financial position.

The Community Foundation considers the following factors in making a determination as to the appropriation of assets for expenditure: (1) the duration and preservation of the funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Community Foundation, and (7) the investment policies of the Community Foundation.

Orange County Community Foundation

Notes to Consolidated Financial Statements

Note 9 – Endowments (continued)

Investment and spending policies – The Community Foundation has adopted investment and spending policies for endowed assets that attempt to provide a predictable stream of funding for operations and granting while seeking to maintain the purchasing power of the endowed assets. The investment and spending policies work together to achieve this objective.

The investment policy establishes a reasonable return objective through diversification of asset classes. Under the investment policy, as approved by the Board of Governors, the endowed assets are invested in a manner which attempts to achieve, after fees and expenses, a reasonable rate of return consistent with the risk levels established by the Investment Committee for all permanently restricted endowed assets. To accomplish the long-term rate-of-return objectives, the Community Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Community Foundation targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints.

The spending policy determines the amount of money to be distributed annually from the Community Foundation's various endowed funds for grantmaking and operational support. The Community Foundation has a policy of appropriating for distribution as of January 1 of each year. The Community Foundation's Board of Governors approved a spending policy of 4.50 percent and 4.75 percent of its endowment fund's average fair value over the prior 16 quarters for 2018 and 2017, respectively. In establishing these policies the Community Foundation considered the long-term expected return on its endowment. The Community Foundation expects the current spending policy to allow its endowment to maintain the purchasing power of the endowed assets as well as to provide stable support to the community.

Orange County Community Foundation Notes to Consolidated Financial Statements

Note 9 – Endowments (continued)

Changes in endowment net assets are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, June 30, 2016	\$ 9,056,000	\$ 3,486,000	\$ 96,677,000	\$ 109,219,000
Contributions	-	-	608,000	608,000
Investment income, net of fees	702,000	-	-	702,000
Realized and unrealized gains	1,251,000	11,723,000	-	12,974,000
Appropriations	4,833,000	(4,833,000)	-	-
Grants paid	(5,127,000)	-	(28,000)	(5,155,000)
Redesignations	4,246,000	-	156,000	4,402,000
Endowment net assets, June 30, 2017	14,961,000	10,376,000	97,413,000	122,750,000
Contributions	-	-	6,025,000	6,025,000
Investment income, net of fees	553,000	-	-	553,000
Realized and unrealized gains (losses)	(247,000)	9,299,000	-	9,052,000
Appropriations	5,134,000	(5,134,000)	-	-
Grants paid	(4,437,000)	-	(147,000)	(4,584,000)
Redesignations	1,282,000	-	9,440,000	10,722,000
Endowment net assets, June 30, 2018	<u>\$ 17,246,000</u>	<u>\$ 14,541,000</u>	<u>\$ 112,731,000</u>	<u>\$ 144,518,000</u>

Included in unrestricted endowment net assets at June 30, 2018 and 2017 was \$2,717,000 and \$2,670,000, respectively, of board-designated endowment.

Distributions from the grantable amount of endowment funds are identified toward a specific purpose based on instructions from donors when the contributions were received. The specific purposes of the permanent endowment are as follows at June 30, 2018 and 2017:

	2018	2017
Field of interest	\$ 50,996,000	\$ 50,984,000
Donor advised	28,518,000	13,603,000
Board discretionary	13,915,000	13,901,000
Scholarships	8,071,000	7,948,000
Agency	6,585,000	6,331,000
Operating	4,646,000	4,646,000
Total permanently restricted net assets	<u>\$ 112,731,000</u>	<u>\$ 97,413,000</u>

Orange County Community Foundation

Notes to Consolidated Financial Statements

Note 10 – Retirement Plan

The Community Foundation has a defined-contribution plan covering substantially all employees. Employees are eligible beginning on their first day of employment. The Community Foundation matches up to one percent of the annual compensation of the participants. In addition, an annual contribution is calculated at a specified percentage of salary for eligible employees, up to statutory limits. Retirement plan expenses for the years ended June 30, 2018 and 2017 were \$81,000 and \$71,000, respectively.

Note 11 – Guarantees

In January 2015, the Community Foundation provided a \$1 million guarantee plus interest to a bank on behalf of an unrelated not-for-profit tax exempt 501(c)(3) organization. The not-for-profit organization entered into a \$6.6 million installment note with a bank that is secured by a Deed of Trust. The guarantee is based on the not-for-profit organization meeting a specified debt service coverage requirement. The Community Foundation was released from its obligation under the guarantee on June 29, 2018.

In December 2016, the Community Foundation provided a \$1.35 million limited guarantee to a bank on behalf of an unrelated not-for-profit tax exempt 501(c)(3) organization. The not-for-profit organization entered into a \$1.35 million loan due in full on November 30, 2019. The loan is interest only with payments due monthly. The guarantee is limited to \$1.35 million and the Community Foundation will be released from its obligation under the guarantee when the loan is repaid.

Note 12 – Commitments

Aggregate future minimum rent payments required under operating leases for office space that have a non-cancelable lease term, in excess of one year at June 30, 2018 are as follows:

<u>Years ending June 30,</u>	
2019	\$ 498,000
2020	516,000
2021	534,000
2022	552,000
2023	<u>377,000</u>
Total commitments	<u>\$ 2,477,000</u>

Rent expense for the years ended June 30, 2018 and 2017 was \$486,000 and \$455,000, respectively.